

Abe Ghebrehiwet, MBA

Florida

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QUALIFICATIONS SUMMARY

Analytical and detail-oriented professional, eager to leverage extensive experience, solid education, and robust expertise to excel in a Financial Analyst or Associate opportunity.

- ▶ **Financial Planning and Analysis:** Skilled in orchestrating financial planning, conducting financial analysis, preparing reconciliation, and forecasting financial results to resolve complex business issues. Strategic decision-maker with expertise in making quality and timely decisions by using assimilation of critical thinking and business acumen. Known for the keen ability to suggest an independent analysis, facilitating the corporate decision-making process.
- ▶ **Data Analysis & Report Writing:** Able to support the finance function by using analytical methods and tools to interpret large and complex data sets, including data collection and analysis. Expert in preparing external reports for shareholders and regulatory authorities to demonstrate financial position and other aspects of the business. Experienced in excel through graduate work.
- ▶ **Effective Communication:** Excellent problem solver with strong communication, sales, interpersonal, and decision-making skills, resulting in the capability to earn the confidence and support of members and top management. Possess a strong commitment to team environment dynamics with the ability to contribute expertise in relationship development, active listening, composition, and presentation.
- ▶ **Additional Strengths:** Results-oriented and dynamic individual with the ability to develop and direct cross-functional and performance-driven teams. Resourceful leader, able to create an inspiring team environment, with an open communication culture. Adept at setting clear team goals, delegating tasks, monitoring team performance, motivating individuals, and providing coaching to catapult performance.

EDUCATIONAL BACKGROUND

Masters of Business Administration in Finance

PENN STATE UNIVERSITY, University Park, PA 2022

Relevant Courses Taken: Financial Management of the Firm, Financial Markets, Portfolio Management, Multinational Finance, Business Analytics, Business Economics, Accounting

Bachelor of Science in Finance

FLORIDA STATE UNIVERSITY, Tallahassee, FL 2004

Relevant Courses Taken: Financial Management of the Firm, Financial Markets & Institutions, Macro/Micro Economics, Financial/Managerial Accounting, Statistics, Business Calculus,

Florida Real Estate License - Current, Inactive - 9/2013

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Abe Ghebrehiwet

Page Two

PROFESSIONAL EXPERIENCE

VOLUSIA COUNTY PROPERTY APPRAISERS OFFICE

Real Estate Appraiser/Analyst (4/2023-Present)

Moderately complex technical work in the collection and analysis of economic, legal, structural, and sociological data in order to determine just value of varied types of property in accordance with statutory provisions.

Selected Contributions:

- Perform cost studies to ensure the accuracy of the cost data utilized in the cost approach to value, and determine allowances for physical deterioration, functional, and economic obsolescence when utilizing the cost approach to value.
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- Resolve complex appraisal problems in varied types of property.

AG RESOURCE GROUP, Orlando, FL

Home Rehabilitation Specialist (05/2009- 05/2015)

Inspected property for housing rehabilitation needs. Prepared work write-ups and cost estimates for single-family homes. Prepared construction contracts for property owners and obtained bids from contractors. Inspected rehabilitation work and authorized payments. Marketed and sold property.

Selected Contributions:

- Performed flips and rehabs throughout Orange, Osceola, Brevard, and Seminole County.
- Assisted investors with purchases flips and rehabs as a licensed Realtor.

Nurse Resolutions, Orlando, FL

Talent Acquisition Specialist (07/2007 – 03/2023)

Ensure smooth execution of day-to-day operations by collaborating with internal and external stakeholders. Manage strategic planning and implementation of new initiatives to achieve organizational objectives and goals. Perform financial statement evaluations, tracking company's financial performance, and financial management of the budget. Supervise eight team members, assess performance, evaluate training needs, and conduct training sessions to improve productivity and efficiency. Plan and implement company talent acquisition strategy. Develop company policy for talent benchmarking, talent assessment, and interviewing. Perform analysis of organizational development and anticipate future employment needs. Review employment applications and background check reports.

Selected Contributions:

- Financial analysis for new projects or initiatives.
- Played an instrumental role in accelerating company revenues and accomplishing growth targets for two years in a row.

Abe Ghebrehiwet

Page Three

- Actively represented company internally and externally at events with a goal of networking and relationship building with potential candidate communities.

Healthcare Support Staffing/Healthcare Scouts, Orlando, FL

Recruiter / Sales Representative / Manager of Case Management Department (12/2005 – 07/2007)

Recruited best-fit talent for the company with multimillion-dollar revenue by conducting interviews, arranging proficiency tests, and shortlisting eligible candidates. Directed sales and recruiting team while acting as the Manager of the Case Management department. Perform financial statement evaluations tracking company's financial performance, and financial management of the budget. Helped senior management in managing day-to-day operations by providing hands-on administrative support. Organized and conducted weekly meetings to share best practices and discuss mutual goals, as well as performed reviews of team members to identify and address underperforming team members. Administered and submitted all hiring paperwork for new employees. Communicated regularly with HR department to get a clear view of company's hiring needs and organizational goals.

Selected Contributions:

- Analyze past results, perform variance analysis, identify trends, and make recommendations for improvement.
- Promoted to National Sales Representative position within three months for demonstrating utmost dedication and continued commitment towards work excellence.
- Collaborated with marketing department to develop creative ways for addressing talent acquisition challenges.
- Built long-term relationships with past and potential candidates.

AMT Financial Services/Commercial Lending, Orlando, FL

Mortgage Broker (12/2004 – 12/2005)

Acquired potential clients through utilizing cold calling strategies. Compiled information and financial documents to provide loan proposals to the lenders. Acted as an intermediary party between lenders and borrowers. Verified the income of the borrower, as well as assessed creditworthiness. Explained the legal aspects of the loan and payment terms and clauses to the clients in a courteous manner.

Selected Contribution:

- Successfully negotiated best interest rates and availed favorable loan scenarios by assessing and evaluating financial situation of the clients.